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Clavis strengthens partnership with Axur, cutting incident response times by 50%

◎ Challenge

Clavis aimed to enhance its threat intelligence capabilities, ensuring faster and more accurate responses for its clients. Although already leveraging multiple monitoring sources, some clients noticed Axur consistently identified critical threats missed by other tools—particularly in exposed credentials and data breaches. This prompted the company to seek a new partner. After evaluating various solutions, Clavis found Axur.

☼ Solution

Partnering with Axur, Clavis expanded its threat intelligence portfolio to include advanced Threat Hunting, deeper monitoring of the Deep & Dark Web, and faster response capabilities for critical incidents involving credential exposure and sensitive data leaks. By significantly improving detection accuracy, Clavis reinforced its leadership in information security, delivering even more strategic value to its clients.

Threat Hunting: Going beyond monitored assets

With Axur's Threat Hunting solution, the Clavis team gained deeper strategic insights, enabling comprehensive investigations by correlating exposed credentials with other indicators of compromise. This provided greater clarity and context for each incident.

In one critical case, a client was accused of a data breach. Using Axur's Threat Hunting, the Clavis team traced the exposure's origin and discovered that the compromised credentials were linked to an infostealer malware.

Their investigation revealed the data had been stolen from infected devices before any interaction with the company's systems, ruling out the possibility of an internal breach. This detailed technical analysis allowed Clavis to provide clear evidence to support their client, significantly reducing reputational damage from the incident.

With enhanced threat intelligence and more precise incident response, Clavis has established itself as a strategic partner for its clients, moving beyond detection to deliver actionable insights and specialized support.

Its ability to anticipate risks, correlate threats, and deliver evidence-based responses has strengthened market trust, positioning the company as a leader in incident response.

"The biggest benefit we've seen is the strengthened incident response capability provided by Threat Hunting."

Darlin Fernandes,
Director of Services at Clavis

The Deep & Dark Web intelligence also provided access to exclusive sources. For Clavis, this deeper visibility differentiated Axur from global competitors, enabling more accurate analysis of emerging threats.

Incident response times cut by 50%

Through its partnership with Axur, Clavis increased its capability to detect sensitive data leaks by 5x, greatly expanding visibility into critical threats.

Incident response times decreased by as much as 50%, allowing quicker and more precise actions. "Speed is crucial during a crisis," notes Director of Services Darlin Fernandes.

"We've drastically reduced our incident response time. In cases involving leaked information, response times have at least been cut in half. Integrating Cyber Threat Intelligence (CTI) alerts with our SOC via the Clavis platform has significantly enhanced our analysis and response capabilities. This synergy generates valuable insights, empowering our security team to make more informed, proactive decisions in the face of emerging threats," Fernandes emphasizes.

Seamless integration and intelligent automation

Axur was seamlessly integrated into the Clavis ecosystem, enabling efficient automation of threat intelligence workflows. Through APIs and webhooks, detections flow directly into their platform, ensuring structured data ingestion and automatic creation of alerts and incidents.

> "Axur integrates seamlessly into our platform. The entire workflow—from detection to communication and ticket creation—is smooth and frictionless."
>
> **Darlin Fernandes,**
> Director of Services at Clavis

In addition to enhancing security, Clavis leverages Axur's data to strengthen its own service offerings. The jointly developed MSSP partnership model enabled Clavis to expand its portfolio further.

Events sponsored through Axur's Marketing Development Fund (MDF) also boost brand visibility and reinforce relationships with prospects and clients.

Discover how Axur empowers MSSPs and cybersecurity teams to detect and respond to external threats with a custom demonstration.

Discover how to gain deeper visibility, faster response, and actionable intelligence with our solutions

EXPLORE THE PLATFORM

Gartner. Peer Insights™

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